



WOOLWICH MINOR HOCKEY ASSOCIATION INC.

24 Snyder Ave. S. (Elmira Arena), P.O. Box 204, Elmira, ON N3B 2Z6 (519) 669-2789

Annual General Meeting **REPORT**

April 26, 2011

LOCATION: St. Jacobs Fire Hall
TIME: 7:00 p.m.
CHAIR/PRESIDENT: Steve Hanley
SECRETARY: Shelley Clifford

Present: Steve Hanley, Paul Wilson, Gord Maier, Rob Waters, Brian Knipfel, Sharon Schultz, Pat Kyte, Jodi Young, Deb Good, Eric Brubacher, Chris Williams, Chris Schnarr, Diane Weigel, Shelley Clifford

Parents: 8 parents

1) President's Welcome

Thank you to all the Executive, Coaches, Parents for a successful season.

A constitution committee has been established, and many parts have been rewritten as it has not been updated for quite some time. We will be discussing the changes later on in the meeting.

2) Minutes of Previous AGM Meeting

Motion from Brad Altman, seconded by Ross Courtis, All approved

3) Treasurer's Report: Deb Good

BALANCE SHEET

WOOLWICH MINOR HOCKEY ASSOCIATION INC.

Statement of Financial Position as of March 31, 2011

<u>ASSETS</u>	<u>2011</u>	<u>2010</u>
CHECKING ACCOUNT	\$ 19,304.78	\$ 14,550.73
TERM DEPOSITS-GENERAL FUND	\$ 50,000.00	\$ 50,000.00
SAVINGS ACCOUNTS	\$ 667.52	\$ 658.74
PREPAID EXPENSES-SHIRTS	<u>\$ 2,258.39</u>	<u>\$ 3,620.72</u>
TOTAL ASSETS	<u>\$ 72,230.69</u>	<u>\$ 68,830.19</u>
<u>LIABILITIES & EQUITY</u>		

ACCRUED SPONSORSHIP	\$ 1,800.00	\$ 5,379.33
<u>EQUITY</u>		
RETAINED EARNINGS	\$ 68,830.19	\$ 61,168.97
NET INCOME/LOSS	<u>\$ 1,600.50</u>	<u>\$ 2,281.89</u>
CLOSING BALANCE-EQUITY	<u>\$ 72,230.69</u>	<u>\$ 68,830.19</u>

INCOME STATEMENT

WOOLWICH MINOR HOCKEY ASSOCIATION INC.

Statement of Financial Position as of March 31, 2011

	BUDGET	ACTUAL	ACTUAL	Actual \$	%AGE
	2010/2011	2011	2010	2011-2010	2011-2010
Registrations	\$339,200.00	\$336,115.60	\$319,516.04	\$16,599.56	4.94%
Sponsorships	\$14,915.00	\$15,329.33	\$12,916.66	\$2,412.67	15.74%
Gate Receipts	\$3,000.00	\$1,032.00	\$585.00	\$447.00	43.31%
Fundraising - Golf	\$4,000.00	\$3,672.53	\$0.00	\$3,672.53	100.00%
Fundraising - Pepperettes	\$5,000.00	\$4,782.72	\$5,288.00	-\$505.28	-10.56%
Fundraising - Cash Calenders	\$4,250.00	\$3,470.00	\$0.00	\$3,470.00	100.00%
Fundraising-Barbeque	\$750.00	\$750.00	\$0.00	\$750.00	100.00%
Fundraising - Dance	\$0.00	\$0.00	\$646.32	-\$646.32	0.00%
Fundraising -Misc	\$0.00	\$2,000.00	\$3,955.07	-\$1,955.07	0.00%
Player Development	\$9,000.00	\$8,705.00	\$9,400.00	-\$695.00	-7.98%
Woolwich Weekend	\$13,000.00	\$15,950.00	\$13,247.25	\$2,702.75	16.95%
Woolwich Weekend- Raffle	\$1,500.00	\$3,358.82	\$0.00	\$3,358.82	100.00%
Other Tournaments	\$1,500.00	\$0.00	\$595.00	-\$595.00	0.00%
Bank Interest	\$750.00	\$550.49	\$407.40	\$143.09	25.99%
Misc. Income	<u>\$2,000.00</u>	<u>\$4,418.12</u>	<u>\$4,742.22</u>	<u>-\$324.10</u>	-7.34%
Total Income	\$398,865.00	\$400,134.61	\$371,298.96	\$28,835.65	7.21%
Ice Rental	\$270,000.00	\$273,145.10	\$243,704.57	\$29,440.53	10.78%
Referees and Timekeepers	\$33,500.00	\$35,098.75	\$34,695.50	\$403.25	1.15%
Timekeepers	\$9,000.00	\$8,884.50	\$8,272.00	\$612.50	6.89%
Insurance	\$30,000.00	\$26,661.69	\$28,620.88	-\$1,959.19	-7.35%
Shirts	\$8,400.00	\$9,686.81	\$11,414.20	-\$1,727.39	-17.83%
Equipment	\$3,000.00	\$3,733.18	\$2,509.71	\$1,223.47	32.77%
Office Manager	\$4,500.00	\$4,568.00	\$4,386.00	\$182.00	3.98%
Ice Scheduler	\$10,500.00	\$10,500.00	\$10,500.00	\$0.00	0.00%
T telephone	\$2,750.00	\$2,123.66	\$2,778.12	-\$654.46	-30.82%
Clinics/Trainer Rebates	\$1,500.00	-\$451.43	-\$2,116.92	\$1,665.49	-368.94%
Trophies	\$2,500.00	\$3,171.74	\$2,797.15	\$374.59	11.81%

Entry Fees	\$3,500.00	\$3,871.49	\$3,493.45	\$378.04	9.76%
Internet Services	\$1,000.00	\$158.84	\$611.96	-\$453.12	-285.27%
Office Supplies	\$2,000.00	\$1,111.36	\$1,862.82	-\$751.46	-67.62%
Executive Travel Expenses	\$500.00	\$0.00	\$164.00	-\$164.00	0.00%
Advertising	\$1,000.00	\$752.41	\$652.54	\$99.87	13.27%
Annual Banquet	\$1,500.00	\$1,036.03	\$2,612.34	-\$1,576.31	-152.15%
Misc.	\$500.00	\$3,402.22	\$1,678.75	\$1,723.47	50.66%
Bank Charges	\$100.00	\$348.16	\$120.99	\$227.17	65.25%
OMH/Hub Annual Meetings	\$400.00	\$400.00	\$0.00	\$400.00	100.00%
Player Development	\$5,500.00	\$1,604.35	\$5,250.00	-\$3,645.65	-227.24%
Player Development from Raffle		\$3,800.00		\$3,800.00	100.00%
Sock Expense	\$5,000.00	\$4,927.25	\$5,009.01	-\$81.76	-1.66%
Total Expenses	<u>\$396,650.00</u>	<u>\$398,534.11</u>	<u>\$369,017.07</u>	<u>\$29,517.04</u>	<u>7.41%</u>
Net Income	<u>\$2,215.00</u>	<u>\$1,600.50</u>	<u>\$2,281.89</u>	<u>-\$681.39</u>	<u>-0.20%</u>

INCOME ANALYSIS

WOOLWICH MINOR HOCKEY - REVENUE

<u>SPONSORSHIP</u>	2011	2010	2009
BRIDGELAND	\$450.00		
LEROYS	\$500.00		
ELMIRA INSURANCE	\$2,700.00		
MCDONALDS	\$500.00		
RBC	\$500.00		
ELMIR AFOODLAND	\$500.00		
WOOLWICH PHARMACY	\$500.00		
ELMIRA PET	\$900.00		
TRYLON	\$900.00		
GAS ONT	\$500.00		
GUYS & DOLLS	\$500.00		
NO FRILLS	\$500.00		
WATERS & HASTINGS	\$1,140.00		
SCOTIABANK	\$1,000.00		
ELDALE	\$60.00		
DODGE SPONSOR	\$1,500.00		
TOTAL COLLECTED	\$12,650.00	\$10,000.00	\$17,850.00
3 YEAR SPONSOR FROM 2010	-\$1,800.00	-\$5,000.00	-\$9,833.34
FROM PREVIOUS YEARS	\$4,479.33	\$7,916.66	\$5,667.67
TOTAL SPONSORSHIP REVENUE	<u>\$15,329.33</u>	<u>\$12,916.66</u>	<u>\$13,684.33</u>

<u>FUNDRAISING</u>	2011	2010	2009
GOLF TOURNAMENT	\$3,672.53	\$0.00	\$6,918.50
PEPPERETTES	\$4,782.72	\$6,140.91	
CASH			
CALENDERS	\$3,470.00	\$0.00	
BARBEQUE(EXEC,BANTAM AE,NOVICE AE)	\$750.00	\$0.00	
DANCE		\$646.32	\$8,566.92
MISC		\$602.16	\$610.03
CLOTHING SALES	\$2,000.00	\$2,500.00	
(2011 ESTD)			
TOTAL FUNDRAISING	<u>\$14,675.25</u>	<u>\$9,889.39</u>	<u>\$16,095.45</u>

<u>MISC INCOME</u>	2011	2010	2009
CLOTHING SALES FROM LAST YR	\$320.09		
SHIRT SALES	\$234.00	\$150.00	
PLAYER DEVELOPMENT FEES FROM OMHA	\$400.00	\$422.22	\$165.18
SIGN REVENUE	\$1,819.03		
FRIENDS OF HOCKEY	\$1,645.00	\$3,170.00	
HOCKEYVILLE		\$1,000.00	
MISC			\$1,255.00
TOTAL MISC INCOME	<u>\$4,418.12</u>	<u>\$4,742.22</u>	<u>\$1,420.18</u>

EXPENSE ANALYSIS
WOOLWICH MINOR HOCKEY - EXPENSES

<u>ICE RENTAL</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
<u>HOURS</u>			
SNYDER	998.5	958	957
MCLEOD	555	591.5	0
ST JACOBS	<u>523.5</u>	<u>539.5</u>	<u>924</u>
TOTAL HOURS	<u>2077</u>	<u>2089</u>	<u>1881</u>

<u>DOLLARS</u>			
SNYDER	\$133,104.38	\$113,705.66	\$103,271.00
MCLEOD	\$73,460.99	\$71,087.45	\$0.00
ST JACOBS	<u>\$67,214.51</u>	<u>\$64,068.20</u>	<u>\$101,447.50</u>
TOTAL HOURS	<u>\$273,779.88</u>	<u>\$248,861.31</u>	<u>\$204,718.50</u>

RATE SUMMARY	PRIME	NON-PRIME
2008	\$109.41	\$65.67
2009	\$119.00	\$73.50
2010	\$128.80	\$73.50
2011	<u>\$143.50</u>	<u>\$80.49</u>

<u>SHIRTS</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
MINI SHIRTS	\$812.25	\$1,202.32	\$2,232.88
SKILLS JERSEYS	\$558.22	\$610.20	\$352.56
MISC CHARGES	\$1,277.09	\$1,619.43	\$566.70
NEW JERSEYS - 6 SETS	\$5,676.92		
NEW JERSEYS - 6 SETS		\$7,422.99	
NEW JERSEYS - 4 SETS			<u>\$8,151.77</u>
TOTAL SHIRT COSTS	\$8,324.48	\$10,854.94	\$11,303.91
CURRENT YEAR JERSEY COSTS	-\$5,676.92	-\$7,422.99	-\$8,151.77
ALLOCATION CURRENT YEAR	\$1,892.00	\$2,700.00	\$2,717.25
ALLOCATION PREVIOUS YEARS	\$5,147.25	\$5,282.25	\$4,108.18
TOTAL SHIRT EXPENSE	\$9,686.81	\$11,414.20	\$9,977.57
<u>EQUIPMENT</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
USED GOALIE EQUIP		\$250.00	\$350.00
NEW GOALIE EQUIP	\$2,372.79	\$920.80	\$216.70
REPAIRS TO EQUIP	\$300.00	\$211.20	
PYLONS/PUCKS	\$711.90	\$796.03	\$450.00
FIRST AID KITS	\$348.49	\$331.68	
TOTAL EQUIPMENT EXPENSE	\$3,733.18	\$2,509.71	\$1,016.70
<u>OFFICE MANAGER/ICE SCHED</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
VAL MARTIN - OFFICE MANAGER	\$4,568.00	\$4,386.00	\$5,116.00
DEB GOOD - ICE SCHEDULER	<u>\$10,500.00</u>	<u>\$10,500.00</u>	<u>\$7,875.00</u>
TOTAL WAGES PAID	\$15,068.00	\$14,886.00	\$12,991.00
<i>OFFICE MANAGER IS A HOURLY PAID POSITION</i>			
<i>ICE SCHEDULER IS A SALARIED PAID POSITION AT \$875 PER MONTH</i>			
<u>COACHES CLINICS</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
CLINIC COSTS - OMHA	\$10,845.00	\$7,890.00	\$6,877.21
COSTS TO RUN CLINICS	\$897.32	\$1,509.08	
CLINIC DEPOSITS	-\$13,845.00	-\$10,310.00	-\$7,296.00
CREDIT FROM OMHA	\$0.00	-\$2,750.00	
REIMBURSEMENT TO WMHA COACHES	\$1,651.25	\$1,544.00	\$2,033.75
TOTAL CLINIC COSTS/PROFIT	-\$451.43	-\$2,116.92	\$1,614.96
<u>OFFICE SUPPLIES</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
BOX RENTAL	\$175.50	\$175.50	\$172.20
FILM/RIBBON	\$83.27	\$319.05	\$290.21
COPIER EXPENSE - MAINTENANCE	\$248.32	\$209.11	\$206.36
POSTAGE	\$197.75	\$56.70	\$433.62
NEW CHEQUES FROM BANK	\$0.00	\$105.75	\$0.00
BINDERS/LABELS/ENVELOPES/MISC	\$253.40	\$719.08	\$406.08
PAPER	\$74.03	\$277.63	\$277.89
SHREDDER	<u>\$79.09</u>	<u>\$0.00</u>	<u>\$0.00</u>
TOTAL OFFICE EXPENSE	\$1,111.36	\$1,862.82	\$1,786.36

<u>ADVERTISING</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
HELP WANTED	\$135.32		\$260.36
T OF W BROCHURE	\$118.65	\$105.00	
ANNUAL MEETING	\$161.70	\$234.86	\$127.79
TENDERING PROCESS	<u>\$336.74</u>	<u>\$312.68</u>	<u>\$188.32</u>
TOTAL ADVERTISING EXPENSE	\$752.41	\$652.54	\$576.47
 <u>MISC EXPENSE</u>	 <u>2011</u>	 <u>2010</u>	 <u>2009</u>
COACHES DINNER	\$1,912.50	\$1,678.75	\$1,593.75
HOCKEYVILLE			\$102.00
COACHES MEETING	\$176.55		
MISC	\$100.00		
OMHA BANNERS	\$1,213.17		
TOTAL MISC EXPENSE	\$3,402.22	\$1,678.75	\$1,695.75
 <u>PLAYER DEVELOPMENT</u>	 <u>2011</u>	 <u>2010</u>	 <u>2009</u>
SKILLS DEVELOPMENT - E CALDER	\$3,800.00	\$3,800.00	\$1,900.00
PRE-SEASON SKATE	\$600.00	\$600.00	\$600.00
BODY CHECKING CLINIC	\$300.00	\$300.00	
GOALIE CLINIC	\$600.00	\$550.00	\$600.00
HOMETOWN HOCKEY			\$540.00
BRANDON MULHOLAND			\$300.00
OFFICE EXPENSE	\$104.35		
TOTAL PLAYER DEVELOPMENT	\$5,404.35	\$5,250.00	\$3,940.00

Parent Q – No questions

4) Committee Reports:

a) Vice President Rep League: Paul Wilson

- I would like to take a moment to thank all executive, coaching staff and volunteers for making this, yet another successful year for Woolwich Minor Hockey. Your hard work has not gone unnoticed. Thank you.
- Year two in our new facility has proven to be a historical year in the OMHA Playdowns. Starting with having 9 teams advancing to the quarter finals, 5 moving on to the semi-finals, 4 moving to the final phase of the OMHA finals, and then crowning 2 OMHA Champions. Congratulations to all rep teams on a great Playdowns playoff. As many of you are aware, our league Tri-County is very strong as was shown this year with a total of 28 teams competing for OMHA Championships from our league at various levels.
- Not to be overlooked, we did have two teams compete for league championships. Unfortunately both teams came up a little short on the scoreboard but I believe the teams had a great season.

- New this year is the implementation of the Additional Player Movement policy which has seen the AAA tryouts moved to this spring, and as well the AA tryouts in which our association would be eligible to tryout for in Guelph.
- I believe the greatest impact of this movement will show up this fall with non-residential players coming to Woolwich for tryouts on our A rep teams. To this point I have fielded interest from such centers as Wingham, Minto, New Hamburg, and Erin with many more likely to come forward as we get closer to tryouts in September.
- In closing I will once again go back to a comment I made at last years AGM. Let's try to keep the fun in the game, cheer on all players, and enjoy your time at the arena. Time and seasons will fly by at a blink of an eye so enjoy the memories that are being created in front of you now.
- Good luck to everyone next season with tryouts and I will see you around the rink.

Q - For people coming into WMHA, do they just show up or need to call in prior.

A- It is encouraged for players to come to at least one of the first 2 tryouts, preferably the first one.

There's really only 1 "pass" – ie: from Drayton to play AAA in Waterloo, or to come and tryout for A. Paul will need to sign their passport first prior to the player being on the ice.

Q- What happens if the player doesn't make A – do they go to AE?

A - No

Q- What have you done to ensure all the players get a chance equally for rep?

A - Coaches will be selected much earlier, many more meetings have occurred to ensure the selection process is thorough, the application is much simpler to identify if there are any conflicts or influences with a member of the potential coaching staff.

Q- Since WMHA is looking at having their borders open, are you allowing a coach to cut a WMHA previous player vs an out of town player?

A - We are still in a learning curve this year, we will accept out of town players, and if the player is good enough to make the team he/she will make the team . There is still a maximum of 3 out town players per A rep team.

b) Local League: Gord Maier

- A big thanks to all coaches trainers and managers who made this year a success
- Also thanks to all the parents who support their kids and their coaching staffs, which made the year so much more enjoyable all around
- We fielded 14 teams in LL this year, and a record number of new coaches and staff members
- I had the pleasure of catching most teams in action, and was glad to see a lot of happy kids having fun
- 6 teams made the playoff round, but only one brought home a championship this year (congrats to Atom LL1)
- We reintroduced conveners for each age group this year, a big thanks to Tom Arndt, Mike Charter, Brian Knipfel and Gerry Beard for all their help
- We had a record response for the coaches evaluations, and the overwhelming majority was positive, which confirmed what the conveners and myself were seeing

- A few issues arose this year, but as an executive we're updating the constitution, league rules, and introducing the TRUST programs which should clarify a lot of the grey areas we were struggling with
- As always, we're looking for coaches for next year, let me know ASAP if you are interested
- Reminder to coaches/trainers with expiring credential to update before they expire, if you're not sure please ask myself or Jodi
- We'll be running a CHIPs session in September for coaching the younger age groups, sign up early to ensure your space
- I welcome your feedback or concerns, feel free to be in touch

Q – No questions

c) Vice President Coaching: Rob Waters

- Hosted 5 Coaches/trainers meetings throughout the year. We had guest speakers such as Jamie Israel (Hometown Hockey -How to Run an Effective Practice), Mike Parson (Goaltender Coach from the Guelph Storm-reviewed drills to work on with Goalies), Kevin Moser (Level 3 Certified Trainer-reviewed signs of concussions and protocol for serious injuries) Attendance was very good & thank you to "The Gardens" for allowing WMHA to host our meetings in their facility
- Received over +150 coaching evaluations. Feedback on the simplified form and the distribution & timing of distribution was received as positive. Good constructive feedback was received (90% of the reviews were considered positive (rated 4 or 5) 90% positive from LL and 74% positive from Rep. These reviews are very valuable when considering prospective coaches for next season.
- Coaching Applications: Submission deadline was March 25th with strong response. Selection of coaches for Representative Teams will occur by the end of April 2011.
- Coaches are selected by the Coaching Selection Committee. The Committee consists of the President, V.P Coaching, V.P. Rep, V.P Local League, and V.P Player Development.
- Hosted a Coaches, Trainers, Managers, and Sponsor Appreciation Dinner April 14th paid for by WMHA to thank the volunteers for their countless hours that they put forward to make this a great association. Once again was held at the Elmira Golf Club and 95-100 attended.
- Clinics for new or expiring coach and trainer certificates are posted on the website. We will call all existing expiring certificates in the next month or so to encourage them to register. We recommend that our staff take the WMHA clinics as this keeps our costs down for the Association

Q- Is there any thought given to giving the feedback to the coaches?

A-The topline feedback has been communicated back to most of the rep coaches. We have not done that with the local league, 90% were positive feedback.

Q- Still only 150 responses, not 100% return

A – If you looked at novice to bantam – we had at least 8 comments back from each team.

Q- To have a section for the player to fill out vs the parent

A – Definitely would like to have the player input

Q- In the past we have had trainer, asst coach, etc.

A – We will incorporate that component into the recommendation

d) Vice President Player Development: Eric Brubacher

- The 2010-2011 season was again a good year for Woolwich Minor Hockey and its players and teams. Programs and highlights of the recent season include:
- Pre-season skate/camp in August 2010 with Matt McGahey of the University of Waterloo . We had 82 players from various ages with help on the ice from many coaching volunteers both adult and teenage who were able to aid in their volunteer hour requirements for secondary school.
- Goalie clinics were held in both September and November 2010 also instructed by Matt McGahey who is an assistant coach with the U of W and played goal on the Varsity Team there for his university school years. We had 24 goaltenders for the first session in September and 18 for the second session held in November.
- Continued yearly partnership with the Elmira Sugar Kings with on ice volunteering by the Kings' players with various clinics etc.
- Body Contact clinic for Atom and Peewee age players held in September which was attended by 85 participants – Instructor Eric Calder of Skills Plus Hockey. We include the Atom age players as an introduction to body usage in the game prior to their official use of contact at the peewee age.
- Saturday morning Skill Development Program (13 sessions) with Eric Calder of Skills Plus Hockey was well attended in the fall with 29 players as well as 2 or 3 coach volunteers and older Rep player volunteers. The Spring session had 12 registered which still utilized the ice and brought in funding for that time slot. I am always pleased with the improvements I see in the players that are involved in this program at any given session and over the years with those that take part from year to year. I would like to see more goalies out for these sessions as we have availability for 4-5 goaltenders per session and there is a goalie instructor there for their individual instruction.
- The Tyke and Pre-novice house league development program went well as it does every year and I must credit our coach/manager volunteers who without their amazing time commitments and dedication to the organization we could not have such a great program.
- Programs were available for Girls Minor Hockey again with availability and we had girls taking part in most of the programs short of the Body Contact Clinic. Continued use and development of Coaches operational binders highlighting policies, forms (medical etc.). Please return any outstanding binders to the hockey office 669-2789 – it is appreciated.
- For the upcoming season as an organization we are planning to continue the above programs and I am hoping we can expand upon our goaltender instruction with ice time availability.
- I would like to thank all the volunteers at various levels and times throughout the year that made our programs and organization a success.

Q- What type of goalie program are you planning?

A – Planning on an hour every two weeks, we believe it will be utilized, if we can get high school volunteers to come shoot pucks, etc.

Q- Other rep teams in the surrounding area, practice at least 2x a month, it is very important to have the coach on that team participate at least 1x per month.

A – Many of the older teams goalies do not feel they can learn anything more. Mike Parsons gave specific drills to the coaches this year during the coaching clinics, sometimes it is difficult to commit to a coach and then to commit to a goalie coach.

Q- Timing of clinics early morning are difficult for some older kids to get up for.

A – Perhaps we can look at timing, and then to have the older kids mentor the

e) Ice Scheduler: Deb Good

- Tryout ice, no overlapping of A/AE,
- Going to have contact a center to arrange exhibition games for the tryout week, booked in advance
- Sometimes there is extra ice, and many rep teams do pick up the ice through the emails, we do not want to give back the ice to the town , as our center and registration keeps growing
- Local leagues convenors were very
- At the beginning of the year, to attend to the coaches meeting, to receive the proper emails from the coaches and managers to see who wants to be communicated to regarding ice
- Playoff schedule is always a challenge, this year with so many teams qualifying for the next round, which was very appreciative for many teams to give up their ice or switch their practice to accommodate the schedule

Q – Rep teams seem to get Snyder ice vs local league teams get McLeod

A – During the summer I give the times to many centers for the year, and try to mix it up between the three ice pads

f) Office Administrator/Registrar: Jodi Young

- This year we have combined the Office Administrator/Registrar into a paid position
- 116 registered already registered, all online
- Still working on setting dates that will work at the office

g) Referees: Richard Rank - absent

h) Tournament: Sharon Schultz

- The 35th annual Woolwich Wildcat Weekend Hockey Tournament was held November 12, 13 & 14, 2010. We had representation from OMHA, Alliance and the GTHL with 38 total teams participating in the six divisions. (up two additional teams from 2009 registration). The breakdown of teams was as follows:
- Minor PeeWee (6), Major PeeWee (8), PeeWee AE (4)
- Minor Bantam (4), Major Bantam (8), Bantam AE (6)
- The Tournament Committee achieved their goal by encouraging increased community participation. The tournament partnered with the Elmira Sugar Kings who generously donated a Flex Pass which was won by the Major PeeWee A team, the Kings Booster Club to



run the Wildcat Café in the community room on Saturday and the WMC to offer additional public swim times over the weekend,

- Along with the two extra teams entered and increased community support/sponsorship from 2009, the 2010 tournament added a Wildcat Café, an incredible Raffle Table, high-end Silent Auction items, Popsicle Draw for the kids, and the sale of Flypucks for off-ice development.
- **The 2010 tournament raised \$19,300 for Woolwich Minor Hockey!**
- ***Congratulations to the Woolwich Minor Bantam A team who won their division.***
- ***Tracey Williams will be next year's Tournament Chair***

i) Equipment: Pat Kyte

- There are still outstanding jerseys/medical kits/pucks/binders that need to be handed in from coaches/managers.
- There is also goaltender equipment that has not been returned. Many of the junior goalie equipment needs to be looked at and possibly replacing
- Contact Paul Wilson until another person fills my position.

Q- Is there a venue to sell previously owned hockey equipment?

A – Hockey Moms will look at it to see if we can use the WMC parking lot to sell and participants can donate a % back to the association, more information will be forthcoming through the website and emails.

j) Photos: Chris Schnarr

- The photos were taken the week of Oct. 26th and Nov 11th at Calla Studios in Elmira once again by Tina Weltz. They went very smoothly as the facility is set up perfectly for this.
- Photos were then delivered to the teams on Dec 18th in time for Christmas.
- The sponsor Thank you Plaques were all done by mid-January and have all been distributed to the sponsors.
- One change for next year is that I'm going to look at having all the teams from Bantam up wear shirts, ties and slacks instead of their equipment.

k) Sponsorship: Chris Williams

- Our Sponsorship brochure is distributed to potential Sponsors. The brochure can be downloaded from the hockey website.
- All teams for 2010/2011 were sponsored with the exception of one of our Bantam local league teams and our Midget AE team.
- We continue to make sponsorship more attractive.
 - We work with sponsors for deals that can be more advantages for them for example; we leverage our sponsorship with Sportco in turn for a discount on the purchase of jerseys.
 - Shared sponsorships are available and may be attractive and more affordable to organizations. A shared sponsorship provides a sponsor on the team's main jersey and their alternate jersey for Local league. The teams are encouraged to wear both sets. For rep teams it provides a different sponsor for each set of team's jerseys.
 - Sponsors are provided an invoice to account for their expense
 - Team sponsors are provided a player registration discount if their parent's company's sponsors a team.

- Sponsors are invited to the coaches volunteer dinner, and they receive a sponsorship plaque that includes the team photo along with the sponsor logo
- There are 18 sponsors whose term is up for renewal for next year. Seven are yet to be approached. Ten have confirmed they will return and only one has stated they will not return.
- I have potential sponsors who are interested in Woolwich Minor Hockey. Once I confirm how many spots we need filled, they will be contacted.

l) Fundraising: Diane Weigel

- Thank you to all Coaches, Managers, Parents, Volunteers and players for your participation in Fundrai\$ing for Woolwich Minor Hockey this season.
- In an effort to put the “fun” back into fundraising, no WMHA fundraiser was “mandatory” this past season.
- We ran 3 Fundraising Events this hockey season.
 - Spring Golf Tournament – new venue, new time of year.
 - Pepperettes – 3 week campaign
 - Cash Calendars – WIN (for WMH)/ WIN (at team level) / WIN (for buyer)
- **Golf Tournament** – Last year’s tournament raised \$3,672.53.
- **Pepperettes** – We raised \$4782.82 with 31 out of 34 teams participating.
- **Cash Calendars** – We raised \$3,470.00 for WMH and we gave back \$2,130.00 at the team level. We had 28 out of 34 teams participate.

TOTAL MONIES THROUGH FUNDRAISING - \$ 11,925.25

- Communicating on behalf of the WMHA is a key component to our fundraising success. Coaches / Managers or other designate should be passing all information from the WMHA onto those who are on the team. When we see that entire teams did not participate in one of the events, it suggests that the message was not passed along the way it should have been.
- To those who did a fantastic job, thank you once again for your continued efforts!!
- As always, we could use extra help with Fundraising so if you can spare a few hours, give me a call! Many hands make light work.
See you at the rink

m) Webmaster: Brian Knipfel

- Over the last 1 year, we’ve had over 49,000 hits on the web site - approximately 1/3 being the main page
- This year for Woolwich Weekend, we enabled online stats for the weekend which the tournament committee kept up to date
- Added Woolwich Weekend Past champions list
- Added Life members page
- Rebuilt all team pages, coaching staff, and sponsor links in September
- Continued news page for 2010-2011 – lots of tournament victories, and updates – great to see!

Q- Have you thought of selling advertising?

A – This year we have all the logos of the sponsors, with the advertising we would need a full time person to run the site.

5) Election of Officers and Directors: Steve Hanley

- There are 4 people stepping down this year from the Executive, Pat Kyte, Val Martin, Sharon Schultz, Kyle Young – all received Keg gift certificates
- Paul has offered to continue on with Equipment, looking for an assistant, nomination for Garry Mayberry, Kevin Schmitt seconded by Ross Cordish, all in favour
- Motion to have Tracey Williams as Tournament Director, Sharon Schultz and seconded by Ross Cordish, all in favour
- Sponsorship assistant – Todd Schell, nomination by Brad Altman seconded Gary Weigel, all in favour
- Need a Newsletter role – Brian has been fulfilling this role, need to carry this over
- Fundraiser assistant need to carry this over

6) Welcome new Executive

- Steve welcomed the new Executive

7) New Business/Questions

- Banners will be hung in Snyder during the summer months, a proposal is being made to hang them at the ends of the arena
- Concussion testing has occurred in other centers, is the WMHA going to offer the testing? Rob indicated there are online testing available, he is finding out more information for parents, for the website, and will continue to investigate
- There's a new mouthguard out on the market by UnderArmour, Rob is looking into this as well for the best prevention for concussions

8) Constitution Amendments

- Thank you to Brian, Paul, Chris W, Rob for being on the committee.
- Many changes are through formatting, spelling errors, etc.
- We have put in a TRUST program component, there is a formal complaint process so we can address it much quicker and faster through a centralized group, it is a conduct management program, Teaching Respect Unity Safety Tolerance, sets out procedures for players, coaches, parents, etc. There are clear cut guidelines to define acceptable behaviour, and the guidelines to deal with it.
- The Code of Conduct along with the Trust Program will be signed by the player along with the parent
- Added and deleted roles and responsibilities as they are relevant now, for Directors and Executive members
- Removed the Registrar placed it as a paid position aside with Office Manager
- Cleared up Player movement – from Rep back to Local League, there is now a defined timeline
- Motion to accept the amending and revised Constitution as dated April 1, 2011, (except for some minor spelling errors and formatting issues), Garry Mayberry, seconded by Gary Schmitt, all in favour

9) Adjournment 9:25pm